



Sphinx' Logon Software Impresses at USDA Audit



United States Department of Agriculture
Agricultural Marketing Service

Customer Need:

A US milk association came to us with a pressing need to increase their logon security. As an entity under the USDA, they are audited on a regular basis and had an upcoming audit.

Security Requirement:

The USDA Information Systems Security Policy now requires that authentication of all network connections be set to Department of Defense standards including two-factor user/machine authentication.

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Customer Feedback:

The milk association was surprised at how quick and easy it was to install the logon software. They were especially happy that it made no impact to their existing Windows installation, and user rollout was seamless.

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USDA Feedback:

Instead of a nail-biting scenario, the USDA audit was a proud moment for the milk association, as they easily passed. The milk association reports that the USDA auditor was both impressed with the logon software and excited, since it made his job easy. The Sphinx software efficiently met the USDA requirements:

- * providing the required two-factor authentication,
- * enabling total lifecycle control of cards, with hotlisting of lost cards in real time,
- * including a real time snapshot of user logon and logoff activity.

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Conclusion for ISG teams: many organizations are now required to show elevated logon security methods; whether for government requirements, industry associations, or their supply chain. This is a good time to focus on these types of organizations for the ID card upsell!