

Sphinx Logon

Sphinx typically pays for itself in 5 months, through logon time savings alone.

Purchase price of the solution - including software and card reader - is on average \$100 per employee.

A typical employees saves an average of 3 minutes a day using Sphinx, making average yearly savings per employee \$249 (see calculation below). Based on these figures, the cost of the solution is covered in less than 5 months.

This calculation does not even include the additional savings which result from increased security.

Windows Logon is fast and efficient.

Estimated time savings per day: 1 minute per employee

Time saver 1: No need to type user name and password.

At computer startup, and throughout the day as they log on and log off, cardholder presents card to reader and types card PIN to logon.

Time saver 2: No need to remember complex passwords.

Long, complex passwords, a necessity for strong password security, are impossible to remember. Users write them down, hide them, try to find them, call IT for help - adding up to compromised security and an inefficient use of employee's and IT's valuable time.

Time saver 3: Less errors.

No more typing errors, since Sphinx auto-fills logon data.

Additional bonus: Easy upkeep.

When end-user is prompted by the Windows process to change his Windows password, the password change is automatically synchronized in Sphinx.

Website and application logons provide additional savings, multiplied by frequency.

Estimated time savings per day: 2-5 minutes per employee

Most employees have multiple locations they log onto numerous times a day. Sphinx simplifies each logon process: cardholder double-clicks on desired logon location in Sphinx, presents card to reader, and types card PIN to logon.

Same time saver benefits as those listed above for Windows, but since use is frequent throughout the day, savings add up even more quickly.

Additional savings are achieved through increased security.

Using Sphinx helps prevent intrusion into corporate networks, computers, and accounts.

As many organizations have unfortunately experienced, intrusion can lead to:

- ◆ Destruction of crucial data.
- ◆ Theft of proprietary information, client data, and intellectual property.
- ◆ An unsettling amount of corporate information and property theft is performed internally, by disgruntled employees.

Recovery and resolution for the above scenarios result in significant cost and effort. Employee productivity is also seriously compromised, if system integrity causes down-time.

Average figures used:

The figures below were used to calculate the Sphinx payoff rate:

Salary: \$40,000
Working days per year: 244

3 minutes saved per day
x 244 days
= 732 minutes saved per year

\$40,000 salary costs \$.34 per minute

\$.34 employee cost per minute
x 732 minutes saved per year
= \$248.88 saved per year per employee

