MARKET COMPARISON

Sphinx Logon

The following overview compares Sphinx Logon with other products in the password management marketplace.

	Big enterprise solution	End-user solution	End-user solution with management capabilities	Sphinx Logon
What is it	An "infrastucture" type solution, sometimes also PKI, that requires substantial configuration and maintenance.	Often a free solution, stored in the cloud. Usually does not offer Windows logon.	May be a token type solution or may use a smart phone in conjunction with one-time passwords.	Works with almost any type of ID card or token to secure logon locations. Runs out-of-the-box for logon to Windows, websites, applications.
Pluses	Administrator manages all logon locations for end users.	End user manages their logon entries.	Logon entries can be managed by user or administrator.	Logon entries can be managed by user or administrator. An easy "add on" solution that works on top of existing Windows networks.
Minuses	High installation and support costs. Often requires outside consulting services for configuration and support. End-user training may be required. Reported by customers as cumbersome to maintain.	No option for administrator to manage logons. Cloud based storage can sometimes be risky.	May require integration work for targeted logon locations and extra work for the administrator. Typically requires annual subscription. Modules may have additional fees.	Only available for enterprise installations.
Conclusion	Gets the job done but typically overkill in terms of both cost and effort.	Provides logon security for individuals but not an option for enterprise.	These types of solutions offer a variety of approaches, making them more complex. Although the end-user experience may be easy, maintenance and administration is more of a burden.	Customers report that Sphinx is "by far" the easiest solution to use, plus all capabilites are included in the license fee. Built solid and proven over years at high-security installations, Sphinx is beloved by customers.

